



## 2nd Q 2014 Home Sales by Price Band

### FUQUAY VARINA

Price Range	Sold	Act	Inv	2013 Sold
\$0-\$100K	6	13	7	14
\$100-\$150K	49	67	4	51
\$150-\$200K	90	92	3	92
\$200-\$250K	77	112	4	60
\$250-\$300K	29	90	9	40
\$300-\$350K	10	49	12+	24
\$350-\$400K	9	36	12	13
\$400-\$450K	5	8	5	7
\$450-\$500K	7	14	6	0
\$500-\$750K	0	21	12+	5
\$750 >	0	5	12+	0
<b>Overall MKT</b>	<b>282</b>	<b>507</b>		<b>306</b>

### ANGIER

Sold	Act	Inv	2013 Sold
16	25	5	10
30	49	5	29
25	62	7	38
12	43	11	7
2	21	12+	3
1	8	12+	1
2	4	6	1
0	2	12+	0
1	1	3	1
0	2	12+	0
0	0	12+	0
<b>89</b>	<b>217</b>		<b>90</b>

### HOLLY SPRINGS

Solds	Act	Inv	2013 Sold
2	2	3	5
16	13	2	18
47	46	3	58
45	39	3	50
35	37	3	48
59	51	3	36
23	44	6	24
26	48	6	20
6	25	12	11
14	33	12+	11
1	4	12	1
<b>274</b>	<b>342</b>		<b>282</b>

### APEX

Price Range	Solds	Act	Inv	2013 Sold
\$0-\$100K	1	2	6	0
\$100-\$150K	16	20	4	44
\$150-\$200K	93	74	2	68
\$200-\$250K	71	90	4	64
\$250-\$300K	66	82	4	86
\$300-\$350K	63	82	4	65
\$350-\$400K	47	78	5	47
\$400-\$450K	36	40	3	30
\$450-\$500K	21	32	5	15
\$500-\$750K	34	51	5	28
\$750 >	4	6	5	2
<b>Overall MKT</b>	<b>452</b>	<b>557</b>		<b>449</b>

### CARY

Sold	Act	Inv	2013 Sold
5	14	8	17
74	65	3	61
100	82	2	135
120	149	4	129
92	98	3	102
110	101	3	91
88	106	4	90
65	92	4	55
44	60	4	55
107	163	5	83
20	37	6	15
<b>825</b>	<b>967</b>		<b>833</b>

### MORRISVILLE

Sold	Act	Inv	2013 Sold
1	0	12+	1
7	3	1	9
27	27	3	28
28	45	5	30
16	16	3	17
32	31	3	17
18	15	3	4
9	15	5	5
2	7	11	2
6	7	4	4
0	2	12+	3
<b>146</b>	<b>168</b>		<b>120</b>

12+ months of inventory

Extreme Buyer's Market

High Depreciation

9-12 months of inventory

Normal Buyers Market

Moderate Depreciation

6-8 months of inventory

Balanced Market

Flat or Moderate Depreciation

3-5 months of inventory

Normal Seller's Market

Moderate to High Appreciation

0-2 months of inventory

Extreme Seller's Market

High Appreciation

