

### 3rd Q 2014 Home Sales by Price Band

#### FUQUAY VARINA

Price Range	Sold	Act	Inv	2013 Sold
\$0-\$100K	12	10	3	8
\$100-\$150K	48	53	3	54
\$150-\$200K	72	72	3	79
\$200-\$250K	73	113	5	63
\$250-\$300K	47	85	5	44
\$300-\$350K	19	45	7	23
\$350-\$400K	9	32	11	8
\$400-\$450K	1	25	12+	2
\$450-\$500K	6	11	6	1
\$500-\$750K	7	20	9	4
\$750 >	0	4	12+	1
Overall MKT	294	470		287

#### ANGIER

Sold	Act	Inv	2013 Sold
12	21	5	15
21	39	6	17
18	51	9	29
12	44	11	11
9	18	6	8
0	11	12+	2
0	9	12+	0
1	1	3	0
0	1	12+	0
0	3	12+	1
0	1	12+	0
73	199		83

#### HOLLY SPRINGS

Solds	Act	Inv	2013 Sold
2	3	5	0
15	11	2	23
54	35	2	49
31	63	6	37
33	32	3	33
35	37	3	36
25	39	5	41
25	65	8	14
7	34	12+	11
12	27	7	11
3	2	2	0
242	348		255

#### APEX

Price Range	Solds	Act	Inv	2013 Sold
\$0-\$100K	2	3	5	2
\$100-\$150K	21	19	3	32
\$150-\$200K	63	55	3	74
\$200-\$250K	59	95	5	70
\$250-\$300K	63	87	4	70
\$300-\$350K	68	65	3	62
\$350-\$400K	60	63	3	47
\$400-\$450K	23	52	7	34
\$450-\$500K	13	35	8	11
\$500-\$750K	20	54	8	31
\$750 >	1	12	12+	4
Overall MKT	393	540		437

#### CARY

Sold	Act	Inv	2013 Sold
1	15	12+	2
12	40	10	62
86	72	3	113
127	118	3	128
89	97	3	101
84	86	3	82
84	98	4	78
79	62	2	56
41	42	3	33
84	169	6	81
17	57	10	18
704	856		754

#### MORRISVILLE

Sold	Act	Inv	2013 Sold
0	0	12+	0
4	9	7	8
32	18	2	32
39	29	2	26
16	15	3	14
28	26	3	17
8	13	5	10
12	7	2	5
3	3	3	1
5	5	3	2
2	4	6	0
149	129		115

12+ months of inventory	Extreme Buyer's Market	High Depreciation
9-12 months of inventory	Normal Buyers Market	Moderate Depreciation
6-8 months of inventory	Balanced Market	Flat or Moderate Depreciation
3-5 months of inventory	Normal Seller's Market	Moderate to High Appreciation
0-2 months of inventory	Extreme Seller's Market	High Appreciation

