

2nd Q 2015 Home Sales by Price Band

FUQUAY VARINA

Price Range	Re-sale ACTIVE	New Constr. ACTIVE	Re-sale SOLD	New Constr. SOLD	Re-sale SOLD Average \$/SQFT	New Constr. SOLD Average \$/SQFT	Re-sale SOLD Average DOM	New Constr. SOLD Average DOM	Re-sale Months of Inventory	New Constr. Months of Inventory	2014 Re-sale SOLD	2014 New Constr. SOLD		
\$0-\$100K	12	0	9	0	64	0	70	-	4	-	8	0		
\$100-\$150K	24	1	37	2	103	108	25	6	2	2	48	2		
\$150-\$200K	52	24	57	10	105	107	25	59	3	8	72	21		
\$200-\$250K	63	41	52	23	100	102	30	91	4	6	41	30		
\$250-\$300K	48	48	36	18	100	113	51	87	4	8	17	13		
\$300-\$350K	32	32	23	14	110	118	57	76	5	7	6	1		
\$350-\$400K	11	17	4	6	129	127	108	73	9	9	7	4		
\$400-\$450K	6	11	2	5	124	148	6	190	9	7	4	4		
\$450-\$500K	9	5	2	2	124	136	21	147	12+	8	1	3		
\$500-\$750K	18	3	4	2	135	135	9	291	12+	5	7	1		
\$750 >	6	1	0	0	-	-	-	-	12+	12+	0	0		
Overall MKT	281	183	226	82							211	79		
TOTAL SOLD			308								TOTAL SOLD		290	

HOLLY SPRINGS

Price Range	Re-sale ACTIVE	New Constr. ACTIVE	Re-sale SOLD	New Constr. SOLD	Re-sale SOLD Average \$/SQFT	New Constr. SOLD Average \$/SQFT	Re-sale SOLD Average DOM	New Constr. SOLD Average DOM	Re-sale Months of Inventory	New Constr. Months of Inventory	2014 Re-sale SOLD	2014 New Constr. SOLD		
\$0-\$100K	1	0	6	0	90	-	234	-	1	-	2	0		
\$100-\$150K	4	0	7	0	106	-	47	-	2	-	15	0		
\$150-\$200K	18	10	48	10	121	114	15	117	2	3	44	6		
\$200-\$250K	33	7	61	9	108	114	31	40	2	3	44	1		
\$250-\$300K	21	7	41	9	109	107	20	79	2	3	27	12		
\$300-\$350K	21	11	25	9	117	111	31	38	3	4	26	10		
\$350-\$400K	12	31	26	16	122	126	67	107	2	6	14	7		
\$400-\$450K	18	38	22	23	129	130	45	168	3	5	8	15		
\$450-\$500K	8	18	10	11	133	145	110	113	3	5	1	8		
\$500-\$750K	17	21	4	14	140	159	46	165	12+	5	3	13		
\$750 >	0	6	1	1	145	201	131	40	0	12+	0	1		
Overall MKT	153	149	251	102							184	73		
TOTAL SOLD			351								TOTAL SOLD		256	

2nd Q 2015 Home Sales by Price Band

APEX

Price Range	Re-sale ACTIVE	New Constr. ACTIVE	Re-sale SOLD	New Constr. SOLD	Re-sale SOLD Average \$/SQFT	New Constr. SOLD Average \$/SQFT	Re-sale SOLD Average DOM	New Constr. SOLD Average DOM	Re-sale Months of Inventory	New Constr. Months of Inventory	2014 Re-sale SOLD	2014 New Constr. SOLD	
\$0-\$100K	1	0	0	0	-	-	-	-	12+	-	1	0	
\$100-\$150K	7	0	16	0	110	-	19	-	2	-	17	0	
\$150-\$200K	34	1	50	3	120	130	21	243	3	1	62	38	
\$200-\$250K	30	17	59	21	123	123	19	89	2	3	48	20	
\$250-\$300K	43	32	72	26	128	122	18	82	2	4	61	5	
\$300-\$350K	34	11	54	7	130	159	19	101	2	5	48	16	
\$350-\$400K	31	22	61	18	128	136	16	122	2	4	24	22	
\$400-\$450K	19	37	21	16	129	140	27	130	3	7	26	13	
\$450-\$500K	13	28	7	15	129	147	101	119	6	6	11	8	
\$500-\$750K	39	44	20	16	146	156	46	176	6	9	18	18	
\$750 >	13	3	5	3	186	181	25	48	8	3	1	2	
Overall MKT	264	195	365	125							317	142	
TOTAL SOLD			482								TOTAL SOLD		457

CARY

Price Range	Re-sale ACTIVE	New Constr. ACTIVE	Re-sale SOLD	New Constr. SOLD	Re-sale SOLD Average \$/SQFT	New Constr. SOLD Average \$/SQFT	Re-sale SOLD Average DOM	New Constr. SOLD Average DOM	Re-sale Months of Inventory	New Constr. Months of Inventory	2014 Re-sale SOLD	2014 New Constr. SOLD	
\$0-\$100K	3	0	8	0	88	-	22	-	2	-	9	0	
\$100-\$150K	25	0	48	1	102	96	18	247	2	0	72	0	
\$150-\$200K	41	0	68	1	123	96	27	247	2	0	96	10	
\$200-\$250K	61	15	109	6	129	130	23	56	2	8	103	12	
\$250-\$300K	63	27	99	22	135	139	16	97	2	4	81	11	
\$300-\$350K	59	20	63	17	130	143	26	45	3	4	98	16	
\$350-\$400K	67	9	96	2	138	190	22	230	3	12+	66	24	
\$400-\$450K	52	13	68	5	140	142	31	18	3	8	47	21	
\$450-\$500K	34	20	35	8	136	141	20	63	3	8	40	8	
\$500-\$750K	131	84	92	43	151	154	45	181	5	6	72	32	
\$750 >	47	22	24	9	176	189	89	58	6	8	15	9	
Overall MKT	583	210	710	114							699	143	
TOTAL SOLD			824								TOTAL SOLD		818

12+ months of inventory Extreme Buyer's Market High Depreciation
9-11 months of inventory Normal Buyers Market Moderate Depreciation
6-8 months of inventory Balanced Market Flat or Moderate Depreciation
3-5 months of inventory Normal Seller's Market Moderate to High Appreciation
0-2 months of inventory Extreme Seller's Market High Appreciation

12+ months of inventory Extreme Buyer's Market High Depreciation
9-11 months of inventory Normal Buyers Market Moderate Depreciation
6-8 months of inventory Balanced Market Flat or Moderate Depreciation
3-5 months of inventory Normal Seller's Market Moderate to High Appreciation
0-2 months of inventory Extreme Seller's Market High Appreciation

12+ months of inventory Extreme Buyer's Market High Depreciation
9-11 months of inventory Normal Buyers Market Moderate Depreciation
6-8 months of inventory Balanced Market Flat or Moderate Depreciation
3-5 months of inventory Normal Seller's Market Moderate to High Appreciation
0-2 months of inventory Extreme Seller's Market High Appreciation

12+ months of inventory Extreme Buyer's Market High Depreciation
9-11 months of inventory Normal Buyers Market Moderate Depreciation
6-8 months of inventory Balanced Market Flat or Moderate Depreciation
3-5 months of inventory Normal Seller's Market Moderate to High Appreciation
0-2 months of inventory Extreme Seller's Market High Appreciation